

The CFO's Guide to ERP in the Cloud

Cloud Definitions

SaaS: Software as a Service

SaaS ERP is usage based, application is "rented."
Users access the application via the internet only.

Hybrid Cloud Services

Support service delivered by cloud provider



Ownership of the operating system and ERP application licenses depends on the level of services.

On-Premises

Traditional, you own and manage the hardware, the operating systems and the applications.

ERP Deployment Options

Benefits

SaaS

Cost

- Reduce capital expenditures
- Predictable monthly fee
- Reduce cost of IT support or staff
- Pay only for users/apps you need

Functionality

Support remote workers

Deployment Speed

- Add users quickly
- Add functionality quickly
- Deploy applications quickly

Security

- Ease of disaster mitigation
- Secure data center
- Automatic backups

Hosted

Cost

- Reduce capital expenditures
- Predictable monthly fee
- Reduce cost of IT support or staff

Functionality

- Support specialized (LOB) applications
- Integration of disparate systems
- Support remote workers

Deployment Speed

- Add users quickly
- Add functionality quickly
- Deploy applications quickly

Security

- Ease of disaster mitigation
- Secure data center
- Automatic backups

Control

- Own software licenses
- Choose when to upgrade

On-Premises

Functionality

- Support specialized (LOB) applications
- Integration of disparate systems

Security

- Access without internet connection

Control

- Own software licenses
- Data/applications physically on your location
- Choose when to upgrade

Costs

5-year costs by type*



Hosted



On-Premises



Cloud Adoption by Company Factors

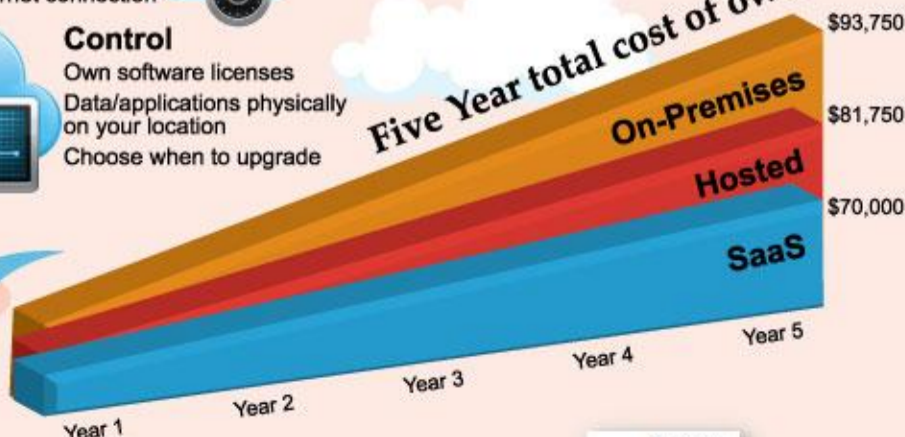
Number of Employees

- 38% 2-10 employees
- 43% 11-50 employees
- 46% 51-250 employees

Age of Company

- less than 3 years 43%
- 3-5 years 32%
- more than 5 years 41%

Five Year total cost of ownership



When it comes to making the right decision about moving your ERP solution to the cloud, you need answers. Download "35 Questions Every CFO Needs to Ask About ERP Software In the Cloud."



Visit www.ktlsolutions.com for your complimentary copy of this practical guide.